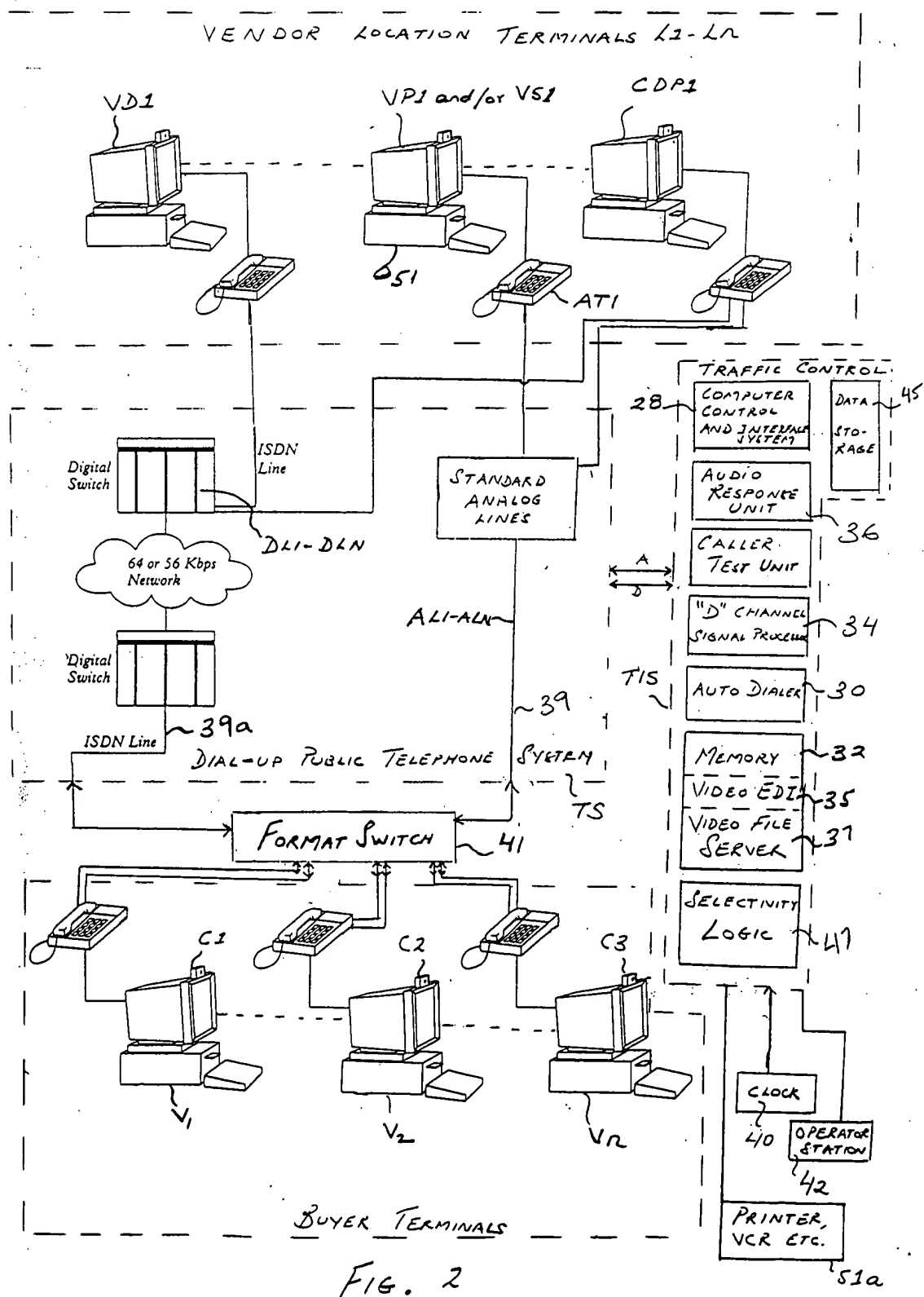
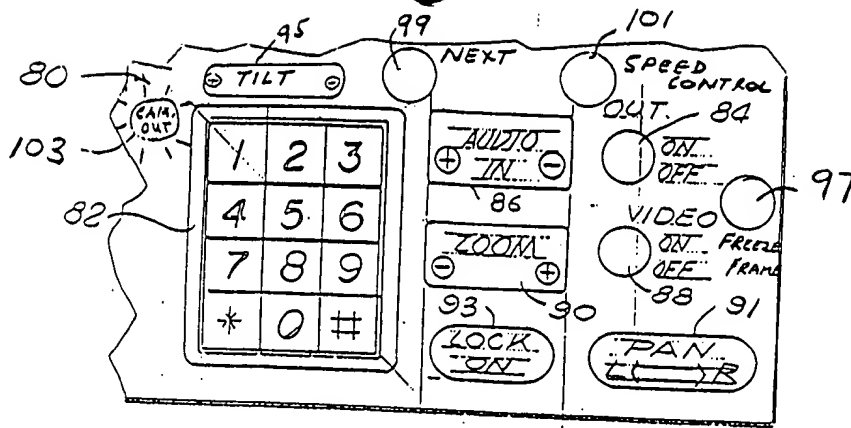


FIG. 1





1
80

FIG. 3

SCHEDULING AND
ROUTING SYSTEM

ISSUED TO:
JONES, ROGER
2784348
XYZ TOHC

FIG. 4

211.

002720-47650560

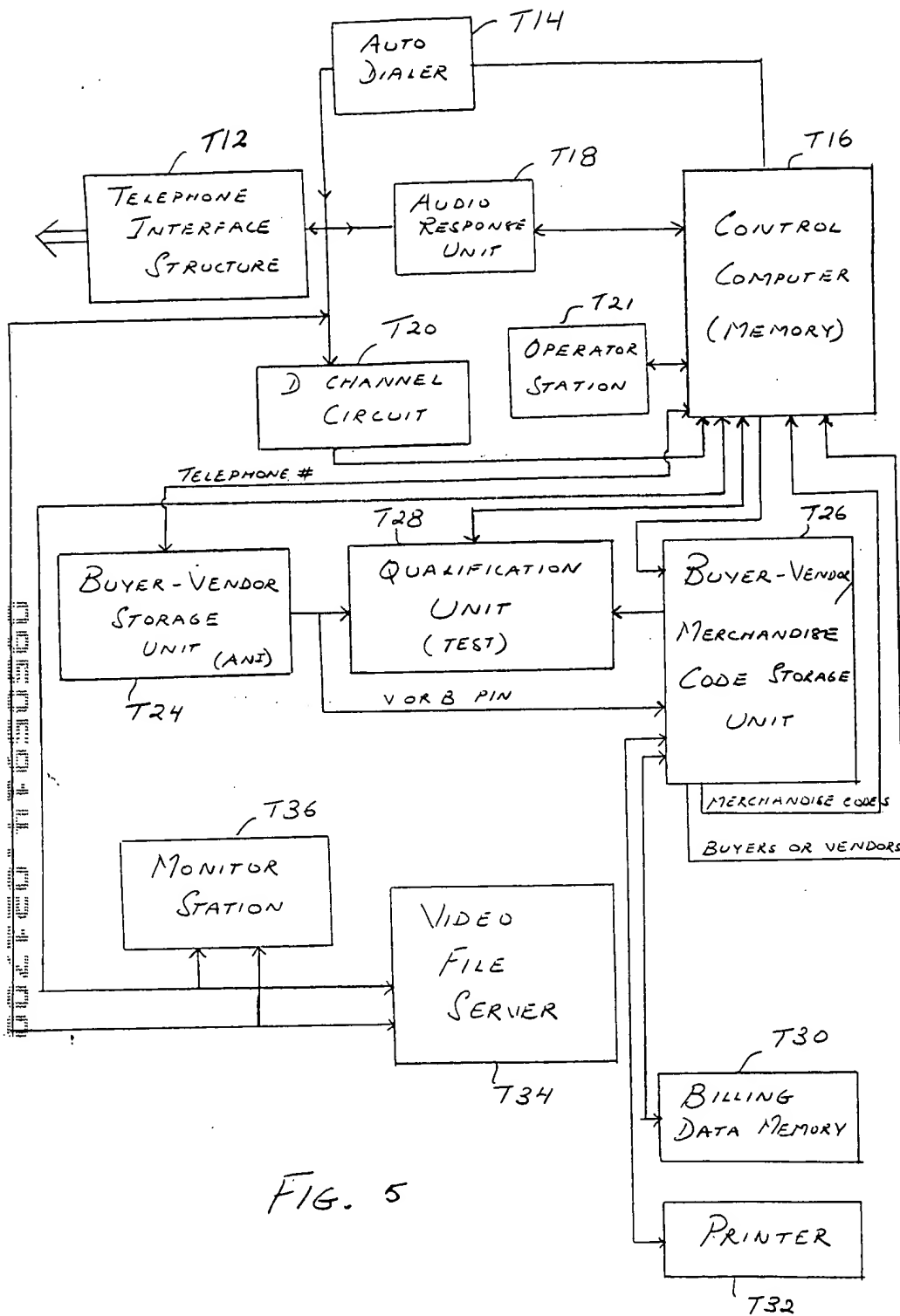


FIG. 5

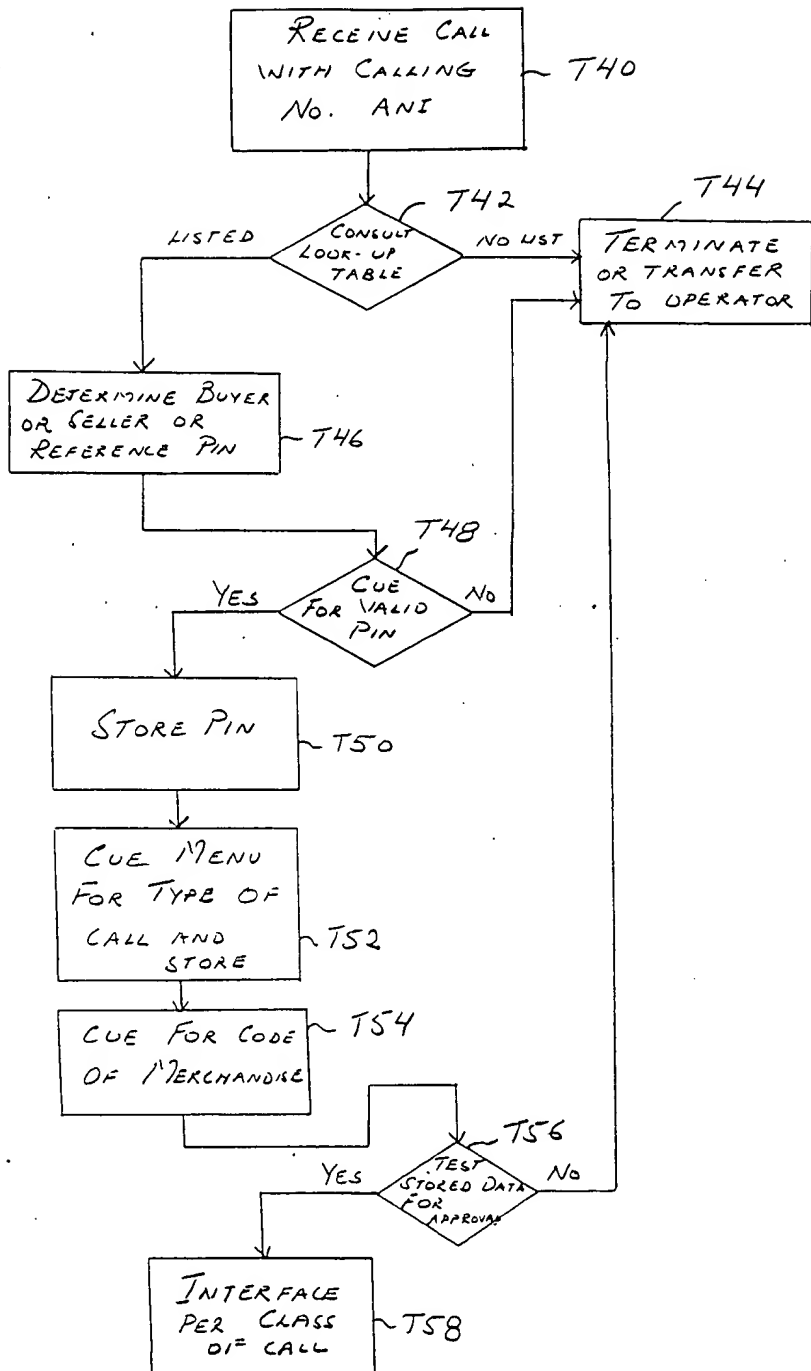


FIG. 6

FIG. 8

EXEMPLARY BUYER REQUEST FORM

Date <u>12-7-93</u> Time <u>8:45 am PST</u> Buyer Co. <u>Food 4 Less</u> Specific Buyer <u>Larry Iahli</u>
Video Unit <u>714 668 5335</u> Your Reference # <u>5127</u> MERCHANDISE <u>472361</u> CODE
General Category <u>Basic Health and Beauty Aids</u> Specific Category <u>Shampoo & Conditioners</u>
SUBMIT PRESENTATION
Request Specifics Conditioning Shampoo for the U.S. Market Papaya based 12 oz. bottle Under \$2.00 net cost Must be available delivered to Pullerton, CA by 12-18-93, 8:00 am PST Minimum 10,000 units Date/Time offers required by <u>12-7-93, 3:00 pm (PST)</u>

FIG. 9

EXEMPLARY NOTIFICATION RECEIPT

Your #5127 received, assigned Telebuyer #681296 Distributed to 736 vendors

FIG. 10